



HIGH-SPEED RAIL : THE RIGHT SPEED FOR OUR PLANET Under the High Patronage of his Majesty King Mohammed VI

Session 1.1 Room Karam1 Economy / Rail business model



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11THWORLD CONGRESS OF HIGH-SPEED RAIL

Marrakech, 7-10 MARCH 2023

How to build high-speed lines cheaper? A holistic approach to improve cost effectiveness in the construction of new high-speed lines

Friedemann Brockmeyer Partner, civity Management Consultants, Germany Session1-1.1 Economy / Rail business model







We have built a dedicated framework for high-speed rail; our cost model allows to initially narrow down specific components responsible for high CAPEX spending

Our approach is two-fold, and rests on a peer exchange established among European railway managers

Part 1: civity cost model

- Quantitative assessment of CAPEX sources for real high-speed capital projects
- Costs are benchmarked against data from more than 30 European projects
- Econometric approach to separate costs arising from concept vs. execution
- Unit rate analyses for most important structures (track, earthworks, tunnels, signalling system etc.)

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Part 2: exchange of good practices

- Focus on actual saving potentials that are transferable across infrastructure managers
- More than 20 interviews were conducted with ADIF, Bane NOR, DB, SBB, OEBB & Trafikverket
- Identification of good practices for two archetypical high-speed line types
- Illustration of the CAPEX impact for prioritising measures and as input for TCO analyses



How to build high-speed lines cheaper? A holistic approach to improve cost effectiveness in the construction of new high-speed lines





Five silver taps cost more than two made of gold – a holistic understanding is needed to discover saving potentials when benchmarking costs of high speed capital projects



Line concept

"Conventional" gold-plating

- Project specs that lead to expensive execution (observable as high unit rates for bridges, tunnels etc.)
- Yet, impact of high unit rates is limited if not many superstructures needed

"Ambitious concept" gold-plating

- Projects that do fairly well in execution (low unit rates for bridges, tunnels etc.)
- Yet, even the best executed tunnel costs more than the worst executed daylight zone, hence overall still high costs per route-km if concept is too ambitious.
- Three main drivers:



How to build high-speed lines cheaper?





A regression allows us to separate observed CAPEX into a prediction component (if structures were build agnostically), and a deviation from it (due to actual efficiency)



How to build high-speed lines cheaper?





in both dimensions

Study example: client's projects increasingly located in the lower right area, indicating rather ambitious concepts; civity identified specific saving potentials with peer group Example study results (2021)



A point above the green line indicates that eventual costs exceed the costs we would expect considering the share of tunnels, bridges, urban fabric as well as the design speed. All costs normalised and inflation-corrected (2019 PPP-corrected price levels).

How to build high-speed lines cheaper?





Overall, 12 cost drivers were studied in depth across a peer group of railway managers; all top three CAPEX drivers directly set bounds on the number/length of costly structures needed



How to build high-speed lines cheaper?





Driver-specific measures identified: some lines could be constructed for half the effort from a pure CAPEX view – optimized concept responsible for majority of potentials



How to build high-speed lines cheaper?





A reduction of design speed to 200km/h helps to align routes reasonably to the landscape for fewer expensive structures, while also their respective components can be further downsized



How to build high-speed lines cheaper?





Keeping legacy lines in operation increases overall network capacity, enabling new lines in challenging terrain to be built as passenger-dedicated with much steeper gradients



Image credits: Top left; Bottom left; Middle; Top right; Bottom right

How to build high-speed lines cheaper? A holistic approach to improve cost effectiveness in the construction of new high-speed lines





Consider single-track enhancements in line with corresponding capacity requirements



1) www.researchgate.net/publication/262773330_An_Alternate_Double-Single_Track_Proposal_for_High-Speed_Peripheral_Railway_Lines 2) here: double track demounted in favour of broader gauge

How to build high-speed lines cheaper? A holistic approach to improve cost effectiveness in the construction of new high-speed lines





Most importantly, many design choices are already locked after the concept phase and their direct CAPEX impact is limited – instead, TCO/RAMS perspectives relevant for the latter



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Optimal Speed of High-Speed Lines focus: maintenance costs & predictive maintenance

Dr. Hassan Alsalamat Director Rolling Stock & Maintenance, Deutsche Bahn Engineering & Consulting, Germany Session1-1.1 Economy / Rail business model







Railway is the most efficient transport form in comparison to Car, Bus and Aeroplane

Average external costs per transport modes (per 1,000 passenger-kilometres)







Speed efficiency regarding time reduction

Chose the right speed according to different factors





Speed (km/h)





Maintenance cost of the track increase exponentially with the speed

We have to find the optimal speed for a an economically effective operation of high-speed lines



Source: Own Diagramm

OPTIMAL SPEED OF HIGH-SPEED LINES





Choosing the right maintenance approach Manufacturers maintenance plan Minimize the operational disruptions through Operator's position and predictive maintenance ΙT operational experience 11 Failure 11 breakdown V The maintenance ** 11 focus will be on the Failure L L Monitoring Inspection 1.1 left (predictive detection 11 maintenance) and VZ 11 defect middle (preventive 1.1 Result L L maintenance) parts Repairs L L Not defect of the diagram for Corrective maintenance Predictive maintenance Preventive maintenance maintenance 1.1 11 approach. The right part (corrective Regular check of Statistics of defects necessity maintenance) will be minimized as far as Not necessary Weak point analysis necessary possible Maintain Technical improvement Documentation, rules and regulations OPTIMAL SPEED OF HIGH-SPEED LINES





Finding the optimum of inspection or maintenance and repair effort and system performance



SR: Falt and reaction limits

OPTIMAL SPEED OF HIGH-SPEED LINES





Condition Monitoring is a key factor:



OPTIMAL SPEED OF HIGH-SPEED LINES





The use of a unified platform for the whole asset management system is beneficial for vehicle and infrastructure maintenance within DB

Way side or train borne asset 4 cluster monitoring systems:

Train - Infra Example: "Infrastructure diagnostics with A scheduled trains" monitors the track surface. Interfaces and ✤ Infra - Train platform \oplus Train - Train Infra - Infra platform for on-board diagnostic systems OPTIMAL SPEED OF HIGH-SPEED LINES

Example: Sensor technology on the track bed detects imminent wheel bearing damage ("checkpoints").

Switch drives, switch heaters, railroad crossings, signals, etc.





The use of a unified platform for the whole asset management system is beneficial for vehicle and infrastructure maintenance

Vehicle monitoring Infrastructure



Scheduled train and test train systems

- Infrastructure diagnostics from a scheduled train (track, overhead line)
- Regular inspection by selfpropelled track recording cars (complete range of track geometry and vehicle responses)



- Continuous monitoring of the track geometry from the scheduled train and concise preparation of the measurement results for asset officers
- Separate analyses for measurements in switch zones
- Ability to equip railway vehicles in scheduled operations
- Driving comfort analyses, identification of infrastructure or vehicle errors

Benefits/Reference

- Continuous monitoring of track geometry quality in the network
- The condition forecast for track geometry quality makes it possible to specifically plan route repairs (direct supply to the asset officers).
- Checks to assess repair quality and sustainability
- Use of a measurement system for different vehicle series

OPTIMAL SPEED OF HIGH-SPEED LINES





The use of a unified platform for the whole asset management system is beneficial for vehicle and infrastructure maintenance

Infrastructure self-monitoring



Infrastructure systems

- Point diagnostics
- Switch heater monitoring and control
- Railroad crossing diagnostics



Monitoring and diagnosis of infrastructure components within the portfolio for the following equipment types: switches, switch heaters and railroad crossings.

Benefits/Reference

- * Faster fault repair
- Preventing wear and tear
- Forecasts for imminent incidents
- Adapter available for existing solutions
 - ✤ voestalpine
 - Strukton
- Additional equipment types possible
- Dependency analysis





Integration: as many as possible data from different sources for optimized maintenance



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Demand Analysis in High Speed Rail (HSR): calibration of run choice model on the relationship Rome-Milan (Italy)

Francesco, Russo Full Professor, DIES-Università Mediterranea di Reggio Calabria, Italy Session1-1.1 Economy / Rail business model







INTRODUCTION STATE OF THE ART METHODOLOGY EXPERIMENTATION CONCLUSIONS

Motivation

Agenda 2030 for Sustainable Development - Goal 9 – Statement 9.1: ".. infrastructure to support economic development and human well-being, with a focus on affordable and equitable access for all"
Support decision-makers in evaluation of investments in HSR lines and of operative services planning

Objective

HSR travel demand models simulating the run choice among existing alternatives by users
Procedure for the identification of users' choices on the dimension of the run

Actvities

Choice set construction and individual choice identification

Specification, calibration and validation of run choice models on the Rome-Milan relationship

Demand analysis in High Speed Rail (HSR): calibration of run choice model on the relationship Rome-Milan (Italy)



INTRODUCTION



CONCLUSIONS

Travel demand models

- Disaggregated (single user)
- Aggregated (group of users)



Demand flows from traffic counts (Cascetta & Nguyen, 1988)

STATE OF THE ART



METHODOLOGY

Demand models' parameters from traffic counts (Cascetta & Russo, 1997)

EXPERIMENTATION

Consistent demand and supply models' parameters from traffic counts (Russo & Vitetta, 2011)

Research contribution

Demand models' parameters from travel costs (e.g. variation of travel tickets, ...)





INTRODUCTION	STATE OF THE ART	METHODOLOGY	EXPERIMENTATION	CONCLUSIONS		
HSR demand components						
Diverted	from other mod	des e.g. shift	from air/auto to HSR			
	from other rail	services e.g. shift	from Intercity to HSR	endogenous factor		
Induced	direct	e.g. char destinatio pattern	iges of trip frequency, on or related activity			
	indirect	e.g. incre change ir	ease of mobility due to n life-style and land use	exogenous		
Economy-based		e.g. decr overall m trends	ease/increase of the obility due to economy	factor		

(Ben-Akiva et al., 2010)

HIGH SPEED RAIL (HSR) DEMAND MODELS: EXPERIMENTATION ON THE ROME-MILN RELATIONSHIP





INTRODUCTION STATE OF THE ART MI

METHODOLOGY

EXPERIMENTATION CONCLUSIONS

Four-step procedure (users'run choices)

- Choice set generation
- Choice identification
- Choice model specification
- Choice model calibration

Choice set generation



Choice set of runs of HSR service, selecting runs exogenously according to deterministic criteria.





INTRODUCTION STATE OF THE ART **METHODOLOGY** EXPERIMENTATION CONCLUSIONS

Choice identification

✤ <u>Step 1</u>: Individual changes of ticket costs

 $\Delta C_{k+1}(r,w) = C_{k+1}(r,w) - C_k(r,w)$

 $c_k(r,w) = \{ 0, if \Delta C_{k+1}(r,w)=0 ; 1, if \Delta C_{k+1}(r,w)≠0 \}$

✤ <u>Step 2</u>: Number of changes in ticket costs

$$N_k(r) = \Sigma_w c_k(r,w) \le N_k$$

 $N_k = \Sigma_r N_k(r)$

* Step 3: Identification of chosen run r by user i: r(i)

 $r(i): N_k(r) \neq 0$

w = ticket cost; r = run; k = day





INTRODUCTION	STATE OF THE ART	METHODOLOGY	EXPERIMENTATION	CONCLUSIONS
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Choice model specification

Random Utility Model (RUM):

 $p_r^i(\beta) = Prob (U_r^i(\beta) > U_{r'}^i(\beta)) \forall r' \neq r, r \in R$

Logit model specification:

 $p_{r'}^{i}(\beta) = \exp \left(V_{r}(\beta)\right) / \Sigma_{r'=1...n} \exp \left(V_{r'}(\beta)\right)$

Choice model calibration

$$\begin{split} \boldsymbol{\beta}^{*} &= \max \text{ In } L(\boldsymbol{\beta}) \\ L(\boldsymbol{\beta}) &= \prod_{i=1...n} \left(N_{k}(r) \ / \ N_{k} \right) \ p_{r}^{i}(\boldsymbol{\beta}) \end{split}$$





INTRODUCTION STATE OF THE ART METHODOLOGY **EXPERIMENTATION** CONCLUSIONS

Rome-Milan HSR relationship (Italy)



HIGH SPEED RAIL (HSR) DEMAND MODELS: EXPERIMENTATION ON THE ROME-MILN RELATIONSHIP







National travel demand: mode choice HSR-air from evolution of cost level of tickets





INTRODUCTION	STATE OF THE ART		METHODOLOGY		EXPERIMENTATION		CON	CONCLUSIONS		
<u>E</u> . Choice model calibration		β _{stop}	β _{time}	β _{penalty}	β _{cost≤7}	L(0)	L(β*)	ρ ²	$\overline{\rho}^2$	
		4,53	-12,47	0,45	-0,01	-21,96	-21,05	0,04	-0,10	

- stop, number of intermediate stops between the departure and arrival stations
- time [h], travel time from the origin to the destination, calculated as the difference between arrival time and departure time at the stations
- penalty [h], difference between Desired Arrival Time (DAT) and the run arrival time at the station (given a DAT)
- cost≤Q [€], (average) ticket cost associated to a run available in the Q(=7) days preceding the target day (i.e. users who choose inside the Q days before the target day)
- ρ²=1- (ln L(β*))/ (ln L(0))





INTRODUCTION STATE OF THE ART METHODOLOGY EXPERIMENTATION CONCLUSIONS

✤ Main results

- Estimation of demand models' parameters from travel costs
- * Procedure for the identification of users' HSR run choice from evolution tickets' costs
- Experimentation on the Milan-Rome relationship (Italy)

Advantages

- Effort reduction in surveys' execution, quite expensive in terms of time and cost, with automatic extraction and storage of users' choices
- Use of reverse assignment calibration according to assigned distributions of available seats
- Limitations:
 - Hybrid nature procedure: aggregate for attributes and disaggregate for observed choices of users
 - Unknown number of users that "caused" the change of the ticket cost (unknown "weight" associated to observed choice)





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11THWORLD CONGRESS OF HIGH-SPEED RAIL

Marrakech, 7-10 MARCH 2023

Track Access Charge reductions to promote rail traffic growth: two possible European approaches

<u>Speaker</u>: G. Sitongia (RFI, Italy) <u>Session1</u>: 1.1 Economy / Rail business model







APPLYING TAC REDUCTIONS IN A REGULATED MARKET

IMs elaborate a Track Access Charge (TAC) for the provision of the basic service which is set at **direct cost** of operating the train service and, if the market can bear this, **mark-ups**. To guarantee competition and therefore to achieve the modal shift, IM could set **discounts on the TAC**, bearing in mind the following constraints:



Non-discrimination for different RUs that perform services of an equivalent nature



Balancing costs and revenues (including government funding and other revenues) over a multi-year period



In order to plan services efficiently, RUs need to know the **TAC sufficiently in advance**



Compatibility of traffic increases with the infrastructure **capacity** and with the expected **transport plan**

IM would need to have a more commercial and not just an administrative approach: considering the constraints, applying discounts in a regulated market is not easy!





TAC REDUCTIONS: LEGAL FRAMEWORK

Directive 34/2012 Art. 33 «Discounts»

IMs may introduce schemes available to all users of the infrastructure, for specified traffic flows, granting **time-limited** discounts to encourage the development of **new rail services**, or discounts encouraging the use of **considerably underutilised** lines. Discounts may relate only to charges levied for a **specified infrastructure section**. Discount schemes shall be applied in a **non-discriminatory manner** to any RU



- The IM must set a reference traffic and a target traffic (higher) for each line.
- For each line, it also sets the maximum amount of the bonus applicable if the reference traffic is exceeded.



- The IM must identify the train paths to be discounted (catalogue)
- IM submits the catalogue to Regulatory Body (ART) 40 days before publication
- IM publishes the catalogue 9 months before the start of the annual timetable, if approved by ART





TRACK ACCESS CHARGE FOR HIGH SPEED SERVICES IN SPAIN AND ITALY







REDUCTION SCHEMES FOR HIGH SPEED SERVICES IN SPAIN



- T_{REF} [trainkm] is the <u>reference traffic</u> (set by IM according to the situation pre-existing or its foreseeable evolution)
- T_{OBJ} [trainkm] is the <u>target traffic</u> (determined by IM according to its expectations of market)
- B_{OBJ} [%] is the <u>target bonus</u> percentage applicable when the target traffic is reached and exceeded.

If there are more RUs:

✤ the traffic increase [trainkm] due to RU (I_{RU}) can be calculated:

- $I_{RU} = (T T_{REF}) \cdot \frac{T_{RU}}{T}$
- The discount [€] that the RU will receive (D_{RU}) on that section will be:

$$D_{RU} = B \cdot \left(TAC_{RU} \cdot \frac{I_{RU}}{T_{RU}} \right)$$



Note: if the traffic increases each IF will receive the bonus. This implies that no bonus is given to the RU that takes traffic from a competitor (if the total traffic is stable).



BONUS VALUE IN SPAIN

The Infrastructure Managers (ADIF AV and ADIF) have identified 13 sections of the High-Speed lines for which T_{REF} , T_{OBJ} and B_{OBJ} are provided for each market segment (VL1, VL2, VL3 etc.)

The map shows the sections with the corresponding the ${\bf B}_{\rm OBJ}$ bonus target

B (%) will apply to modes A and B of the TAC

Section	T _{REF} [mln Tr- km] VL1	T _{OBJ} [mln Tr- km] VL1	B _{OBJ}
050 Madrid – Frontera Francia	16,72	18,39	25%
010 Madrid – Sevilla	8,71	9,57	35%
040 Madrid – Valencia	9,07	9,98	50%







REDUCTION SCHEMES FOR HIGH SPEED SERVICES IN ITALY



Proposal Pubblication





DISCOUNTS ARE TIME-LIMITED AND OFFERED FOR LINES/PATH



1ST CATALOGUE

- ✤ 2 paths per day/direction
- Only for freight using HS Line between Bologna and Firenze in the night-time
- Encourage non-existent traffic, ensure an adequately gabarit route during adjacent line TCR

2ND CATALOGUE

- ✤ 4 paths per day/direction from Salerno to Reggio Calabria.
- RUs get a bonus if they extend any existing high-speed path originating from Milan/Venice
- Encourage new rail services and competition in a new market

3RD CATALOGUE

- 2 pre-arranged paths per day/direction from Salerno to Taranto (in agreement with Local and Central Authorities).
- RUs get a bonus if they extend specific existing high-speed path.
- Encourage new rail services and competition





Brescia

Torino

Venezia

Napoli

Bologna





The amount of the discount is established by the IM on objective criteria (use of the lines) and is open to any RUs



The discount is activated only if certain traffic thresholds are exceeded, which ensure C=R



Capacity available across the entire network







Amount 7 mln € (2 post covid discount) yr 2021



Discount is guaranteed to any RUs using paths in the catalogue. If they are not enough, priority criteria are applied



The train paths in the catalog are additional and not substitutes for the estimated multi-year traffic, which guarantees C=R



The paths included in the catalog are checked with respect to the infrastructure capacity, even in urban nodes

Source : Elaborated by the authors from ADIF, ADIF AV NS 2023, CNMC «Informe anual del sector ferroviario» (2021) and RFI NS 2023 Maps : Average daily trains per line





A THIRD POSSIBLE APPROACH: NEW-COMER BONUS

France (2020/21) set up a process to request differentiated TAC for new-comer RUs for a limited period of time (2 years + 1 year)



The discount is considered **non-discriminatory** if it corrects a situation of objective and transitory difference between the new-comer and the existing operators. The extent of the reduction is justified by the IM based on the revenue differential induced by the "ramp-up" phase.

Trenitalia, a new-comer RU on the Paris-Lyon route, has obtained a reduction:

- **♦ 37%** for the 1st y (2022);
- ✤ 16% for the 2nd y (2023);
- ✤ 8% for the 3rd y (tbe).





CONCLUSIONS AND CONSIDERATIONS



Discounts exist in some TAC systems, but with **relative impact**. In other sectors (e.g., aviation) they are an important tool for traffic development. TAC Discount can support **the start of the competition** in HS services.

In addition to **discounts**, it would also be possible to implement a **tariff policy** in agreement with the State to support traffic development. While the discounts are designed to give a temporary boost to a market that needs to start up, the tariff policy is used to identify the right price level to reach a traffic target in a more structural way.





It is essential that the IM understands the **business of the companies** and the **intermodal competition** both to implement the discounts and for the tariff policies. In any case, it is necessary for the IM to know the price **elasticity of demand**. For non-existent services, it may be necessary to assume elasticity.





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Marrakech, 7-10 MARCH 2023

Methods for Capacity Allocation in Deregulated Railway Markets

Abderrahman, Ait-Ali Researcher, VTI & Linköping University, Sweden Session1-1.1 Economy / Rail business model







Outline

- 1. Motivation
- 2. Objectives
- 3. Methodology
- 4. Results
- 5. Conclusions

Linköping Studies in Science and Technology Dissertation No. 2101

Methods for Capacity Allocation in Deregulated Railway Markets

Abderrahman Ait-Ali



Methods for Capacity Allocation in Deregulated Railway Markets



1. MOTIVATION OF THE PROJECT

HIGHSPEED

Major reforms in European railways, i.e., vertical separation, followed by deregulation.

Before the reforms, capacity allocation was internally performed within a monopolistic company (supposedly) aimed at finding efficient* timetables.

Now (after the reforms), capacity allocation should be transparent (clear and fair) and (still) efficient**.

(*) set by the company, e.g., max. profit or min. cost(**) set by the legislation, e.g., min. social costs







2. OBJECTIVES

HIGHSPEED

Objective 1. What capacity allocation is used in current deregulated markets?

O2. How can capacity conflicts be more efficiently resolved between commercial and subsidized traffic?

O3. Is actual subsidized traffic supply efficient according to the guidelines for cost-benefit analysis?

O4. How can mathematical optimization be used to improve the traffic supply?

O5. How much demand data is needed for more accurate policy decisions?





3. METHODOLOGICAL APPROACH

Top-down research methodology:

Review of (European) railway markets and their capacity allocation

Build a model for successive capacity allocation in a segmented deregulated market

Develop methods for the allocation model, i.e., solutions, data and parameters



	Research methodology			
Research methods	Literature	Model	Methods	
Qualitative text analysis	P1	;	•	
Cost benefit analysis (CBA)		P2	P3	
Mathematical programming			P4 and P5	
Passenger flow simulation		P2	P3 and P5	
Data analysis	P1	P2	P3, P4 and P5	





4. RESULTS (PART 1 OF 2)

Paper 1. European Railway Deregulation: An overview of market organization and capacity allocation

- Overview of deregulated railway markets in Europe
- Currently used ways to solve capacity conflicts

Paper 2. Pricing commercial train path requests based on societal costs

- Pricing commercial train paths using marginal social costs
- Assessment of social costs for commuter traffic

https://doi.org/10.1080/23249935.2021.1885521

https://doi.org/10.1016/j.tra.2019.12.005





4. RESULTS (PART 2 OF 2)

Paper 3. Are commuter train timetables consistent with passengers' valuations of waiting times and in-vehicle crowding? <u>https://doi.org/10.1016/j.tranpol.2021.11.025</u>

- Optimal frequencies for commuter traffic (based on demand)
- PTA's implicit valuation for waiting time and crowding

Paper 4. A disaggregate bundle method for train timetabling problems

Improved method for solving train timetabling problems

https://doi.org/10.1016/j.jrtpm.2020.100200

Paper 5. The value of additional data for public transport origindestination matrix estimation

https://doi.org/10.1007/s12469-021-00282-0

Value of additional data for better estimates of travel demand





5. CONCLUSIONS

European railway reforms brought new challenges to capacity allocation, but legislation provides opportunities for adopting market-based methods

Some methods are proposed in this project to reduce the research gap in the rail sector, versus other sectors

Further research demand

- Further experimentations (demonstrators, prototypes) to gain more insights into, e.g., legislation, digitalization
- Complementary and extension works, e.g., ad hoc capacity allocation, reserve capacity, robustness, maintenance





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